

## **MARKETING PLAYBOOK** | Q1 2022

IMPRESSION

RADIO

# THE "SMILE-MAKIN' PEOPLE"

Fischer's<sup>®</sup>, The "Smile-Makin' People", has been delighting kids and parents alike for years with its hot dogs, lunch meat, bacon and more. Using only USDA-select cuts and time-honored recipes, Fischer's<sup>®</sup> offers classic meat products that anyone can afford, which is why we say, "Moms see the value; kids see the fun!"

Q1 SCHEDULE		APR 2021	MAY 2021	JUN 2021
SOCIAL MEDIA	Social Media Paid Social Media			
SHOPPER MARKETING & GRASSROOTS	In-Store POP Signage Promos and Giveaways			
SPONSORSHIPS	University of Louisville Radio			

#### **SOCIAL MEDIA**

Always-on social media content engages "Moms" age 25-54 across market regions with downloadable coupons, product recipes, contests, giveaways and more.



FOR MARKETING PLAYBOOK + MORE: SMILE-MAKIN.COM/MARKETING 270.926.2324



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### MAKE YOUR BUYERS SMILE CUSTOMIZED RETAILER MARKETING SUPPORT AVAILABLE FOR NATIONAL AND LARGE TO MID-SIZE REGIONAL CHAINS

We'll synergize our marketing with your buyer's marketing! For consideration, forward your buyer's current marketing program to Brooklyn Maple at **BMaple@KentuckyLegend.com** with the following information included:

- Retailer Name
- Objective of program (EX: new item, gain trial, increase ACVs, account support)
- Products for the program
- · Annual sales in lbs. and dollars
- Timing
- Cost

NOTE: Expect at least 2 week lead-time for approval

EXAMPLES INCLUDE: Retailer Digital Programs Retailer Special Publications Retailer Special Circulars

\*volume sales higher than 500k lbs

#### **STANDARD RETAILER SHOPPER MARKETING SUPPORT** AVAILABLE FOR ALL RETAILERS UPON REQUEST Email MarketingTeam@KentuckyLegend.com



Load-to-card, sales quarterly coupons, in-ad programs and routine circulars reward loyal customers with exclusive discounts.



Motivate sales at the point of purchase with flyers, case dividers, shelf-talkers, tear-pad coupons and more.

FOR MARKETING PLAYBOOK + MORE SMILE-MAKIN.COM/MARKETING